

# Real Estate (RST)

**THE CERTIFICATE:** Real Estate

**THE PROGRAM:** is designed for students desiring to enter the real estate field as a licensed salesperson. Students are prepared to take the state licensing exam after the first semester. Selling and business communication skills, business computer usage, and daily operations of a real estate business are emphasized.

**YOUR NEXT STEP:** find employment in the real estate field.

## REQUIRED COURSES

## CREDITS

BUS 105 Personal Financial Literacy .....	3
BUS 111 The Contemporary Business World.....	3
BUS 119 Principles of Real Estate .....	3
BUS 123 Business Communications .....	3
BUS 125 Principles of Advertising .....	3
BUS 155 Business Law I .....	3
BUS 209 Principles of Marketing.....	3
CIS 140 Microcomputer Software Tools I .....	3
PSY 101 Principles of Psychology .....	3

**TOTAL 27**

## PROGRAM COORDINATOR

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